

Advertising Sales Manager



Benham Publishing Limited

Liverpool and Durham



Advertising Sales Manager

We have a new vacancy within our busy business advertising sales features team, producing business magazines for well-known UK trade organizations, you must have b2b sales experience, be hardworking, talented and revenue driven to work for an established 18-year-old company with a reputation for intelligent media. Are you confident, diligent and passionate?

Successful Candidate

The successful candidate will be ambitious, extremely organized and have a proactive attitude. You must be able to demonstrate superb sales and business development skills and a desire to increase our revenue streams. A team player, with a strong work ethic, you must also have excellent communication skills as the position requires significant interaction with customers and all departments.

Experienced in Media Sales then call us first for an informal chat and show us your research initiative?

You should have experience in a fast paced competitive market environment in the media or related b2b industries. You must be comfortable developing new leads through prospecting and have the ability to manage key accounts and renew existing business whilst exceeding sales goals and have qualified prospective future pipeline accounts/leads to call on.

Are you a talented sales professional with experience, then join our friendly, award winning, bubbly team working with the UK's biggest companies and agencies.

Ote £30,000+ with a very generous basic and bonuses.

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